

Santander CIB launches dedicated Digital Solutions team

- Joao Simao will lead the new team as Global Head of Digital Solutions Group.
- The new unit will partner with global coverage and product teams, providing comprehensive support in the digital acceleration of customer's business as well as developing value-added products and services, both in-house and in partnership with new entrants

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Santander Corporate & Investment Banking (Santander CIB) announced today the creation of a dedicated team to boost its offering in the area of Digital Solutions. This new global team, headed by Joao Simao, will collaborate closely with product teams across our platform to support our clients by providing strategic solutions as well as product and financing structures to help our clients in the digital acceleration of their business.

The new team will also develop value-added products and services, both in-house and in partnership with new entrants, in a moment where customer expectations and emerging technologies are accelerating the creation of new financial technology players.

Simao will lead the new team as Global Head of Digital Solutions, reporting to Darren Jones, Head SCIB UK and global head of Banking and Corporate Finance. This new team will elevate Santander's strategic dialogue with clients in the area of technological and digital solutions, by developing innovative, sustainable and profitable digital capabilities and providing state of the art advisory services. It will produce also value-added products and services for clients, both in-house and in partnership with new entrants

Digital acceleration and Environmental, Social and Governance (ESG) are the defining trends for years to come. In 2020, Santander CIB successfully launched a dedicated ESG Solutions Team to help our clients in their transition towards a more sustainable business model. With the new Digital Solutions team, we are replicating the model to fully-leverage our internal expertise on the Digital arena.

About Santander Corporate Investment Banking

Banco Santander (SAN SM, STD US, BNC LN) is a leading retail and commercial bank, founded in 1857 and headquartered in Spain. It has a meaningful presence in 10 core markets in Europe and the Americas, and is one of the largest banks in the world by market capitalization. Its purpose is to help people and businesses prosper in a simple, personal and fair way. Santander is building a more responsible bank and has made a number of commitments to support this objective, including raising over €120 billion in green financing between 2019 and 2025, as well as financially empowering more than 10 million people over the same period. At the end of the third quarter of 2020, Banco Santander had more than a trillion euros in total funds, 147 million customers, of which 22 million are loyal and 41 million are digital, 11,500 branches and 193,000 employees.

Corporate Communications

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Santander Corporate & Investment Banking (Santander CIB) is Santander's global division that supports corporate and institutional clients, offering tailored services and value-added wholesale products suited to their complexity and sophistication, as well as to responsible banking standards that contribute to the progress of society.

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